

## ***Nino D. Pedrelli***

[npedrelli@alum.mit.edu](mailto:npedrelli@alum.mit.edu)

### ***EXPERIENCE***

#### ***2006 to present: President, Venstar LLC, Edina, MN***

- Commercial real estate developer and investor in Twin Cities, Rochester and Mankato.
- Portfolio includes 225,000SF of office and flex space along with 130 developable acres of land.

#### ***2001 – 2006: President, Director and Chief Operating Officer:, PRDC Corp. Middleton, WI***

- Developer and Design/Builder of senior living and urban infill multi-use projects.
- Directed company growth from annual volume of \$8M to \$30M.
- Portfolio included over 1000 senior units and 500 market rate apartments/condos; 600 additional units under development and construction.

#### ***1999 to 2001: Director, Location-net Inc., Sausalito, CA, Madison Office***

- Real estate information technology start-up specializing in matching retailers to trade areas.
- Directed research and patent application efforts.

#### ***1993 to 1999: Instructor and Doctoral Student: Real Estate Program: University of Wisconsin-Madison, School of Business***

- Instructed graduate and undergraduate level courses in development and finance while obtaining doctorate degree.
- Finance related dissertation.

#### ***1986 to 1993: Founder: Pedrelli Development and Construction Cos., Wellesley MA***

- Started a commercial and multifamily construction and development firm.
- Peak annual volume: \$8M.
- Projects included 40KSF suburban office building and a 300 acre residential and industrial development.

#### ***1983 to 1986: Project Manager: Gutierrez Development Company, Burlington, MA***

- Large regional office and retail developer in Boston area.
- Managed projects through feasibility, lease negotiation, permitting and financing.
- Projects included a 130KSF R&D facility, a 50KSF suburban office building and a 20 acre office park approval.

***1979 to 1983: Project Engineer: Gilbane Building Company, Providence RI***

- Selected to two year training program including field construction and office estimating assignments.
- Last assignment as Project Engineer on Exchange Place, a 40-story high rise office in downtown Boston.

***EDUCATION***

- *University of Wisconsin - Madison*: Ph.D. (1999), Real Estate Finance and Urban Land Economics
- *Stanford University*: M.S. (1979), Civil Engineering
- *Massachusetts Institute of Technology*: B.S. (1978) Sloan School of Management and B.S. (1978) Civil Engineering. Tucker-Voss Award for Outstanding Department Student

***FAMILY / PROFESSIONAL AFFILIATIONS***

- I have been married to my wife, Sue for 22 years. We have two daughters.
- Board Member of MOVIN' OUT a non-profit organization, which facilitates owner occupied housing for people with disabilities since year 2000.
- Executive Course Instructor for UW – Center for Urban Land and Economics Research, “Commercial Development” since year 2001.
- Member of Urban Land Institute
- Fluent in Italian, conversational in French, European Union passport